RDX QuikStation is a flexible removable disk appliance for backup, archiving, data transportation and business continuity in physical and virtual hybrid cloud environments.

With its iSCSI connectivity RDX QuikStation allows easy integration into existing networks.

The removability provides an air-gap for ransomware and malware protection and ensures full disaster protection.

Look for customers..

- who operate virtualized and hybrid environments
- who need seamless VM-RDX integration
- who need a scalable RDX solution that overcomes the capacity limitation of one media
- who need centralized network-connected storage with capability for off-site storage
- who need a reliable backup and archiving solution to meet compliance requirements
- who are using external hard disk drives for back up and seek a more robust and professional storage solution
- who have old EOL entry-level tape libraries or autoloaders (LTO1-5, DAT, etc.)

Start the conversation!

- Do you worry about your business data and business continuity?
- Do you perform regular and automated backups?
- Are you looking for a replacement of your legacy tape library or autoloader?
- Are you looking for an affordable solution to back up your virtual environment?
- Do you need removable storage for individual VMs?
- How much data do you need to protect?
- Are you transferring your data off-site for disaster recovery?

If your customer needs less capacity, start the conversation about RDX QuikStor

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COMMON OBJECTIONS:

"I do my backups to a small NAS and don't have any issues with that."

- NAS systems can fail. Even RAID does not protect against hardware failures.
- In addition, data must be secured against local disasters and ransomware attacks.
- For that last mile of insurance, backups should be air-gapped, disconnected from the network and/or stored off-site. RDX removable disk systems make that easy.

"I have an old LTO autoloader. Why should I change to a disk-based backup solution."

- RDX offers a much lower cost starting point. RDX is much easier to use and gives you the same data protection level as tape.
- The build-in tape emulation modes allow you to seamlessly switch to QuikStation without changing your current backup setup.
- RDX media are fully backward compatible, so you can benefit from new media capacities and technologies and just keep your QuikStation over years.
- In addition, RDX is maintenance free, as there is no cleaning and media wear.

"Cloud backup is very convenient and I'm preferring that over local devices."

- RDX is more cost-efficient. Typically, RDX pays for itself in as little as 12 months.
- Recovery time for RDX 5Xs faster than over the network. You should also consider that retrieving data might result in extra cost.
- RDX backup is designed for business continuity through on-site DR and so is much faster and reliable. In case of a total system crash, network connectivity to the backup data might be impossible.
- If your cloud provider has an outage, then your data an application may not be available.
- RDX should be an essential component of any hybrid cloud backup strategy.

RDX QuikStation vs. Other Technologies

Features	RDX	FastLTA	Tape	NAS	Cloud
Setup in under 5 minutes	•				
Forward/Backward Compatible	•		limited		•
Rugged Media	•				
Tape Library Emulation	•	optional			
Write Protection	•		•		
Numerous Operation Modes	•				
Removable Media	•	•	•		
Media Spanning	•		•		
Budget Friendly, Low Entry Config	•			•	
Hidden Software/Service Cost		•			•
WORM Media	•	•	•		
Ransomware Protection	•	•	•		
Encryption	•	•	•		

RDX QuikStation Appliances and Media Models

Model	Capacity
8541-RDX	500GB, HDD
8586-RDX	1TB, HDD
8731-RDX	2TB, HDD
8824-RDX	4TB, HDD
8662-RDX	5TB, HDD
8665-RDX	500GB, SSD
8877-RDX	1TB, SSD
8878-RDX	2TB, SSD
8886-RDX	4TB, SSD
8887-RDX	8TB, SSD
8868-RDX	1TB, WORM
8869-RDX	2TB, WORM
8870-RDX	4TB, WORM

Model	Description
8920-RDX	QuikStation 4, Desktop
8922-RDX	QuikStation 4, Rackmount
8945-RDX	QuikStation 8
8995-RDX	Redundant Power Supply, QS 8

Key Sales Points

- **RDX is an industry standard since 2006**
- RDX QuikStation **is designed for SMBs, SMEs** with physical or virtual hybrid cloud environments
- RDX technology incorporates **the best of tape with the best of hard drive products**
- The iSCSI connectivity of QuikStation allows **seamless VM integration**.
- RDX QuikStation is **compatible with all major backup software applications**
- The tape-emulation mode of RDX QuikStation provides a **logical replacement** for out-of-date **entry level server tape formats**
- The logical volume mode allows to **expand capacity for businesses** as they grow, through the simple addition of more RDX media
- **RAID protection** ensures continuous operation even in case of a media failure
- **You don't have to hire an IT expert** or have an IT department to use RDX
- The **highly reliable and durable** RDX media is drop and shock protected, and needs no special care. Easy to store off-site for disaster recovery and archiving.
- The **multi language web based user interface** allows user friendly administration and control

Unique Features

- **Cyber Security:** Air Gap capabilities and off-site storage protects data on RDX media against virus and ransomware attacks.
- **Compliance:** RDX WORM* meets international regulatory and compliance standards for data archiving, as data cannot be deleted or overwritten.
- **Encryption:** Build your data treasury using RDX Manager encryption feature and RDX systems to securely encrypt your business data.
- **Versatility:** With its multiple operation modes like RDX drives, logical volumes, disk autoloader or tape library and tape autoloader emulations, RDX QuikStation provides high flexibility to satisfy various application and infrastructure requirements
- **Windows Backup and Mac compatible:** RDX QuikStor provides full support for the Windows Backup utility and Apple Time Machine.
- **Hybrid cloud data protection:** Software controlled media removability and easy handling provide Air-Gap security and Data To Go capabilities for business data and Cloud integration without capacity limitations though media spanning and off-site vaulting.
- **Business Continuity:** The removability of RDX media ensures full off-site data protection to enable fast restores after local disasters or malware attacks.
- **No capacity limitations:** Volume spanning and RAID features allow to overcome single RDX media capacity limitation in combination with unlimited off-site storage capacity.

* optional feature

Please visit www.overlandtandberg.com for more information