

# End of Year NEO Tape Library and Media Promotion



Duration: November 4 – December 31, 2019

## Take advantage of Overland-Tandberg's End of Year NEO Tape Library and Media Promotion Activities

### Promo: LTO-7 Reseller Discount

Buy an LTO-7 drive or LTO-7 Library from the following list and get **25%** off an LTO-7 5-Pack of Media.  
*Limited 2 per reseller*  
In order to claim the discount apply Meet Comp 34437.

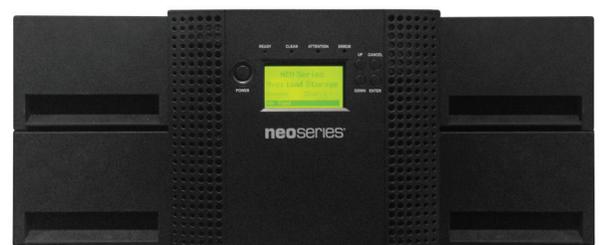


### Promo: LTO-8 Reseller Discount

Buy an LTO-8 drive or LTO-8 Library from the following list and get **15%** off an LTO-8 5-Pack of Media.  
*Limited 2 per reseller*  
In order to claim the discount apply Meet Comp 34441.

### Promo: NEOs T48 Reseller Discount

Buy a T48 LTO Library from the following list and get **10%** off the purchase price.  
*Limited 2 per reseller*  
In order to claim the discount apply Meet Comp 34445.



### LTO-7 Promo

Part Number	Product Name
OV-NEOsSL7SA	NEOs StorageLoader 1u/8-slot/1 LT07 SAS
OV-NEOsSL7FC	NEOs StorageLoader 1u/8-slot/1-LT07 FC
OV-NEOsT247SA	NEOs T24 2u/24-slot/1-LT07 SAS
OV-NEOsT247FC	NEOs T24 2u/24-slot/1-LT07 FC
OV-NEOsT487SA	NEOs T48 4u/48-slot/1-LT07 SAS
OV-NEOsT487FC	NEOs T48 4u/48-slot/1-LT07 FC
1060007S-001	ACC,NEO Series, A/O DRV,LT07HH SAS
1060007F-001	ACC,NEO Series, A/O DRV,LT07HH FC
OV-NEOs7SAAOD	NEOs T24/T48 LT07 SAS add-on drive
OV-NEOs7FCAOD	NEOs T24/T48 LT07 FC add-on drive
OV-NEOxl40A7S	NEOxl 40 3u/40-slot base/1-drive/LT07 SAS
OV-NEOxl40A7F	NEOxl 40 3u/40-slot base/1-drive/LT07 dual-port FC
OV-NEO6u7SA2	NEOxl 80 6u/80-slot/2-LT07 SAS + redundant power
OV-NEOxl72xDFC	NEOxl 80 6u/80-slot/2-drive/LT07 Dual-Port FC
OV-NEOxl7SAAOD	NEO XL-Series LT07 SAS add-on drive
OV-NEOxl7DFCAD	NEO XL-Series LT07 dual-port FC add-on drive
TD-LT07iSA	Overland-Tandberg LT07HH SAS Internal Bare Tape Drive
TD-LT07xSATAA	Overland-Tandberg LT07HH SAS External Tape Drive Kit

### LTO-8 Promo

Part Number	Product Name
OV-NEOs8SAAOD	NEOs T24/T48 LT08 SAS-add-on drive
OV-NEOs8FCAOD	NEOs T24/T48 LT08 FC add-on drive
TD-LT08iSA	Overland-Tandberg LT08HH SAS Internal Bare Tape Drive
TD-LT08xSATAA	Overland-Tandberg LT08HH SAS External Tape Drive Kit
OV-NEOsSL8SA	NEOsStorageLoader 1u/8-slot/1-LT08 SAS
OV-NEOsT248SA	NEOsT24 2u/24-slot/1-LT08 SAS
OV-NEOsT248FC	NEOsT24 2u/24-slot/1-LT08 FC
OV-NEOxl40A8S	NEOxl 40 3u/40-slot base/1-drive/LT08 SAS
OV-NEOxl40A8F	NEOxl 40 3u/40-slot base/1-drive/LT08 dual-port FC
OV-NEOxl82xSA	NEOxl 80 6u/80-slot/2-drive/LT08 SAS
OV-NEOxl82xDFC	NEOxl 80 6u/80-slot/2-drive/LT08 Dual-Port FC

### T48 Promo

Part Number	Product Name
OV-NEOsT487SA	NEOs T48 4u/48-slot/1-LT07 SAS
OV-NEOsT487FC	NEOs T48 4u/48-slot/1-LT07 FC
OV-NEOsT488SA	NEOsT48 4u/48-slot/1-LT08 SAS
OV-NEOsT488FC	NEOsT48 4u/48-slot/1-LT08 FC

For more information contact your Distribution Sales Representative or Overland-Tandberg at [1-858-571-5555](tel:1-858-571-5555) or [sales@overlandtandberg.com](mailto:sales@overlandtandberg.com).

#### Terms & Conditions:

1. In case of any dispute in respect of this incentive promotion, the decision of Overland-Tandberg shall be final and binding.
2. Overland-Tandberg reserves the right to amend or cancel this incentive promotion at any time without notice.
3. No cash alternatives will be offered.
4. Overland-Tandberg reserves the right to disqualify any partner from the promotion for any reason.
5. The reseller and distributor must be a registered Overland-Tandberg partner and have a valid [Partner Portal login](#).
6. The promotion is valid for all resellers that purchase from an authorized [Overland Storage](#), [Tandberg Data](#) or [Overland-Tandberg distributor](#).
7. Participation in the promotion is deemed to be acceptance of these Terms and Conditions as well as all other Terms and Conditions associated with the promotional items.
8. All promotional opportunities may be taken advantage of via a Meet Comp.
9. Qualifying purchase orders must be received between November 4, 2019 and December 31, 2019.
10. Promotional discounts are subject to availability.

Sales and support for Overland-Tandberg products and solutions are available in over 90 countries.  
Contact us today at [sales@overlandtandberg.com](mailto:sales@overlandtandberg.com)